

Leadership Development Needs Analysis

Understanding Your Development Needs

Sometimes it is difficult to know where to start with leadership and management development initiatives. We can review your training needs using our Development Needs Analysis (DNA) approach.

We will work with you to identify which leadership training and development initiatives will support the success and growth of your business and meet any specific challenges your organisation or people are facing right now.

Complimentary Development Needs Analysis

We offer a no-obligation evaluation of your leadership and management development needs for bespoke in-house training of senior teams.

The complimentary* Development Needs Analysis (DNA) consists of:

- 1/2 - 1-day consultation by one of our leadership and management development experts
 - Review of your business strategy and plans
 - Structured interviews with senior management team members and other key people where appropriate
 - Review of any previous leadership and management training
- A short Leadership DNA report with recommendations linked to your business strategies and plans, including:
 - Identified leadership development needs across your business
 - Recommendations for development areas and delivery approach
 - Expected outcomes of the training
 - How the proposals will support your business strategies
 - Recommendations for embedding new skills and behaviours in the workplace

- Suggestions for measuring effectiveness of development activities

Accredited Training Centre

Quiver Management is a European Quality Award winning training and coaching specialist.



"The acid test of the DNA process is whether it delivers the well-defined business objectives it must be based on. It plays a pivotal role in driving cost-effective training. It therefore requires experience, rigour and a degree of ingenuity, along with a readiness to challenge conventional thinking and originate new ways of promoting learning. Get it wrong and the costs can be prohibitive."

Pete Harvey
Leadership Development Expert
Quiver Management

ICAS Partnership Offer



For more information about the complimentary Leadership Development Needs Analysis, please contact:

training@quivermanagement.com
or 0131 215 1192

*Complimentary for ICAS members and suitable businesses. Please contact us to discuss suitability. The offer is available until August 2018.

About Quiver Management



"In my work helping leaders grow their businesses, their teams and themselves, I've seen the difference that high quality coaching and leadership development can make. It never fails to inspire me."

Jan Bowen-Nielsen
Owner, Managing Director



Leadership and Management Development

Quiver Management provides in-house [leadership and management development](#) for all levels of leaders, from newly appointed team leaders to managing partners and board members.

Coaching and Mentoring Training

Quiver Management is a specialist in mentoring and coaching training and holds two European Quality Awards. Our [comprehensive programme](#) ranges from one-day mentoring skills training, to internationally recognised coaching and mentoring qualifications.

Executive and Business Coaching

Quiver Management provides [executive and business coaching](#) services to managing partners, board members and other senior partners with strategic leadership responsibilities.

Leading Change and Performance Improvement

We are experts in [change leadership](#). We help create change and performance improvement at individual, team and organisational levels through executive coaching, team development, staff engagement programmes, workshop facilitation and change management consultancy.

High Quality Team of Coaches and Trainers

[Our team](#) of 17 coaches and trainers comes from successful senior leadership and professional backgrounds spanning start-up businesses to senior executive careers with blue-chip corporates and professional firms.

All Quiver Management's coaches are qualified and accredited with professional coaching bodies.

Quiver Management is a Corporate Member of the EMCC, adheres to its Code of Ethics and is highly active in supporting its work to create high professional standards in the coaching and mentoring industry.

Impressive Track Record

Founded in 2002, we have built a successful track record with an impressive [list of clients](#) from start-ups through to large international corporations and professional bodies. [Visit our website](#) to see more about what we do, who we work with and our clients' feedback.