



Manager as Coach Training Course

Who is this suitable for?

“Coaching” has become a well known terminology in the workplace and many managers will claim that they ‘coach’ their staff. The reality, however, is that few managers actually have the competencies and mindset to do this effectively and few have received quality training in the ‘art’.

This short practical one-day training course is designed to inspire and enable managers to use core coaching skills to develop their team members’ performance.

The course is particularly suitable for first line and middle managers.

Benefits

The benefits to using coaching in the work environment are many, and include:

Higher performance of team members.
Better communication between manager and staff.
Improved appraisal conversations.
Better motivation and higher morale.
Additional skills in manager’s tool kit.
Greater empowerment of staff.
Less dependence on the manager to make decisions.
Better balance between task and people orientation.
Good role modelling for staff.
Better succession development.

The course participants will learn

- The characteristics and benefits of being a coaching manager
- How to use coaching in the work environment (and when not to)

- Constructive listening techniques for improved understanding
- High quality questioning to increase awareness and create progress
- How to structure effective coaching / mentoring conversations
- How to manage the coaching process

Through practical exercises in the workshop the participants will also build the confidence and be inspired to apply their new skills back in their work environment.

Design and format

- One-day workshop for up to 15 participants
- Designed to build practical skills the managers can apply in their work environment with real life examples and dilemmas
- Highly participative workshop format with continuous interaction, fun and illustrative examples
- Accommodating a variety of learning preferences
- Developing mindset and confidence as well as techniques and tools
- Delivered by trainers who are both experienced coaches and experienced managers
- Handout booklets to takeaway with coaching models and forms
- Attendance award at close of day

Contact details

For more information about the course please contact us on

0333 123 2002

or visit us on

www.quivermanagement.com